

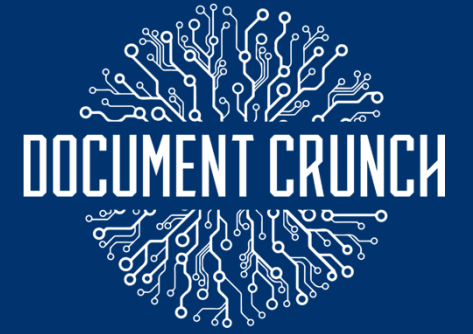


A Project with Zero Disputes:

The Myth vs. The Method

Josh Levy
Co-Founder & CEO
Document Crunch

I have spent my entire career in this problem space.



- University of Florida, BS in Building Construction Management
- 10+ year career as a construction lawyer, litigation + transactional practice
- Ran legal departments at two major contractors and served as executive
- Served as lead project counsel in billions of dollars of complex commercial and industrial projects across many verticals



**Construction
is a \$13T
industry based
on contracts.**

**The people
who build
are called
contractors.**

Contracts are at the core of all risks... including the very worst outcomes.

\$10.5B+

spent by U.S.
contractors *last year*
on dispute prevention
and fee erosion.

\$60.1M

is the average dispute
size — large enough to
bankrupt most
contractors.

#1 & #2

cause for disputes:
errors in contract and
*failure to understand &
comply with the
contract documents.*

Source: Arcadis 2025 Construction Disputes Report

This problem is getting even worse...

industry's exposure is increasing.

40%+ YoY

Disputes have grown in North America by this volume year over year.

2x in size

Average dispute size has gone up from \$30M in 2021 to \$60M in 2024.

No end...

Contractors expect to see even more dispute activity this year over last year.

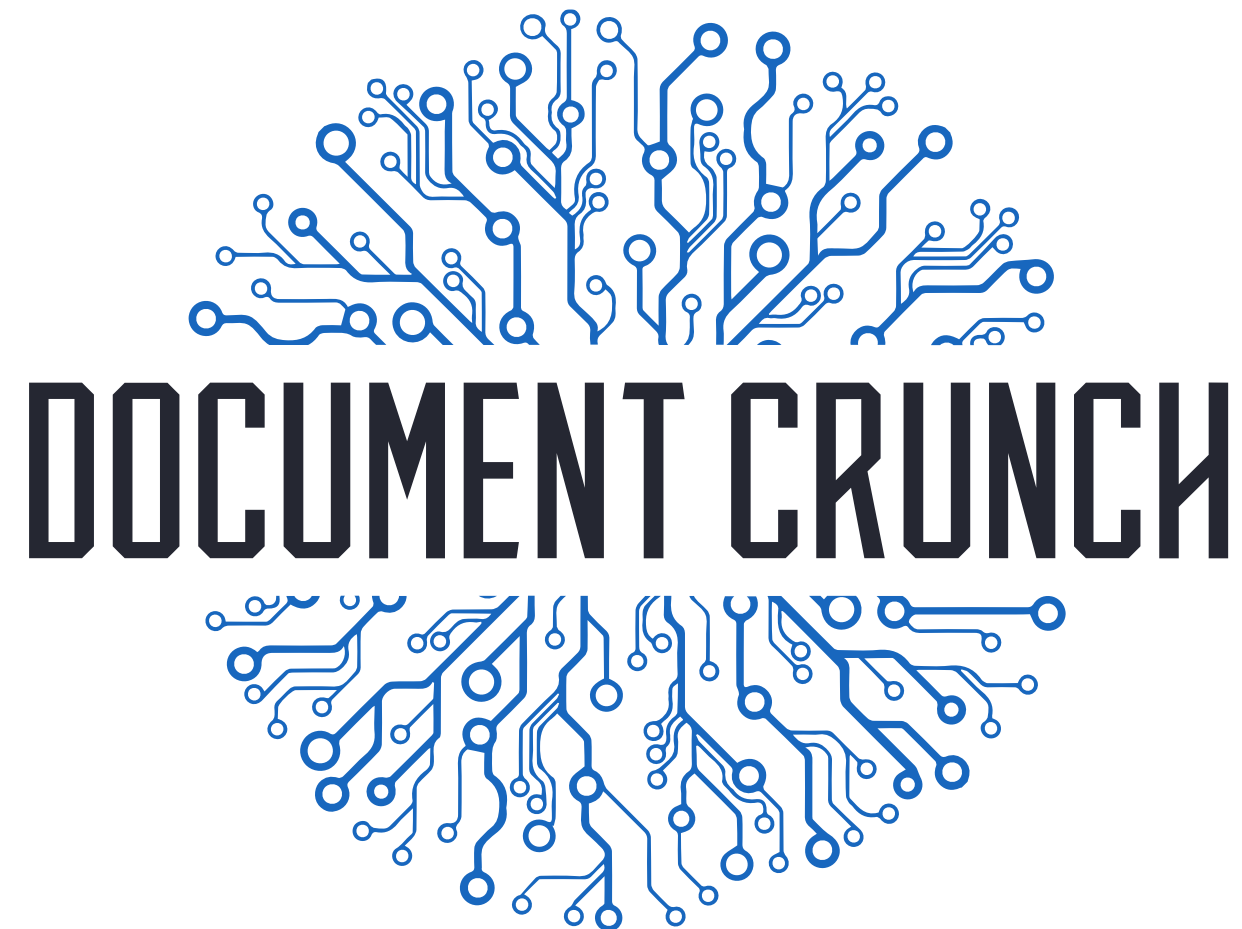
Source: Arcadis 2025 Construction Disputes Report

The status quo in our industry...

**DISPUTES
ARE
INEVITABLE**



We have started a bold movement to make the industry stronger...



DISPUTES

Myth **1**

***Contracts are too
complex***

Myth 2

***Disputes only
happen to bad
actors***

Myth 3

***Risk is only legal's
responsibility***

Myth 4

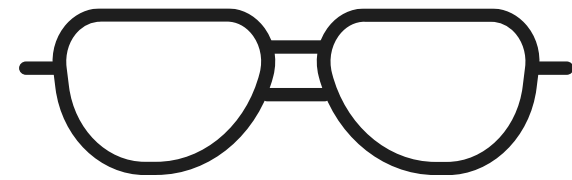
***AI isn't ready for
construction***

Myth 5

***The industry is
already shifting***

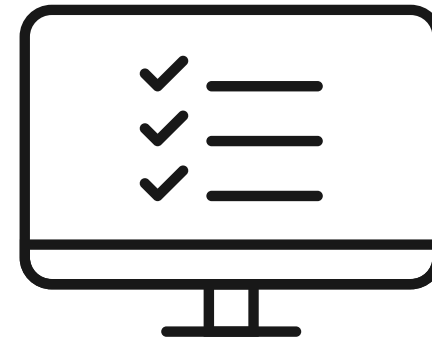
The 3 Pillars to Zero Disputes

Clarity



Uncover risks and align expectations from day 1

Consistency



SOPs + automated workflows reduce ambiguity and prevent disputes

Confidence



Proactive guidance, fewer surprises, stronger decisions

Preventable pain happens in everyday workflows across the entire project lifecycle

BID PURSUIT

Go/No Go

PRE-CON

Award to Kickoff

CONSTRUCTION

Execution to Closeout

Preventable pain happens in everyday workflows across the entire project lifecycle

BID PURSUIT

Go/No Go

- | Contract puts material price escalation risk on contractor

- | Back office isn't sophisticated and doesn't push back

PRE-CON

Award to Kickoff

CONSTRUCTION

Execution to Closeout

\$2M+ in liabilities because of contract risk. Decades old electrical contractor forced to go out of business.

Preventable pain happens in everyday workflows across the entire project lifecycle

BID PURSUIT

Go/No Go

- | Scope includes a second elevator buried in a non-obvious spec
- | Estimating team in a pinch to review specifications

PRE-CON

Award to Kickoff

\$75k scope gap because of missed item. GC and Sub dispute who should have picked it up during buyout process.

CONSTRUCTION

Execution to Closeout

Preventable pain happens in everyday workflows across the entire project lifecycle

BID PURSUIT

Go/No Go

PRE-CON

Award to Kickoff

CONSTRUCTION

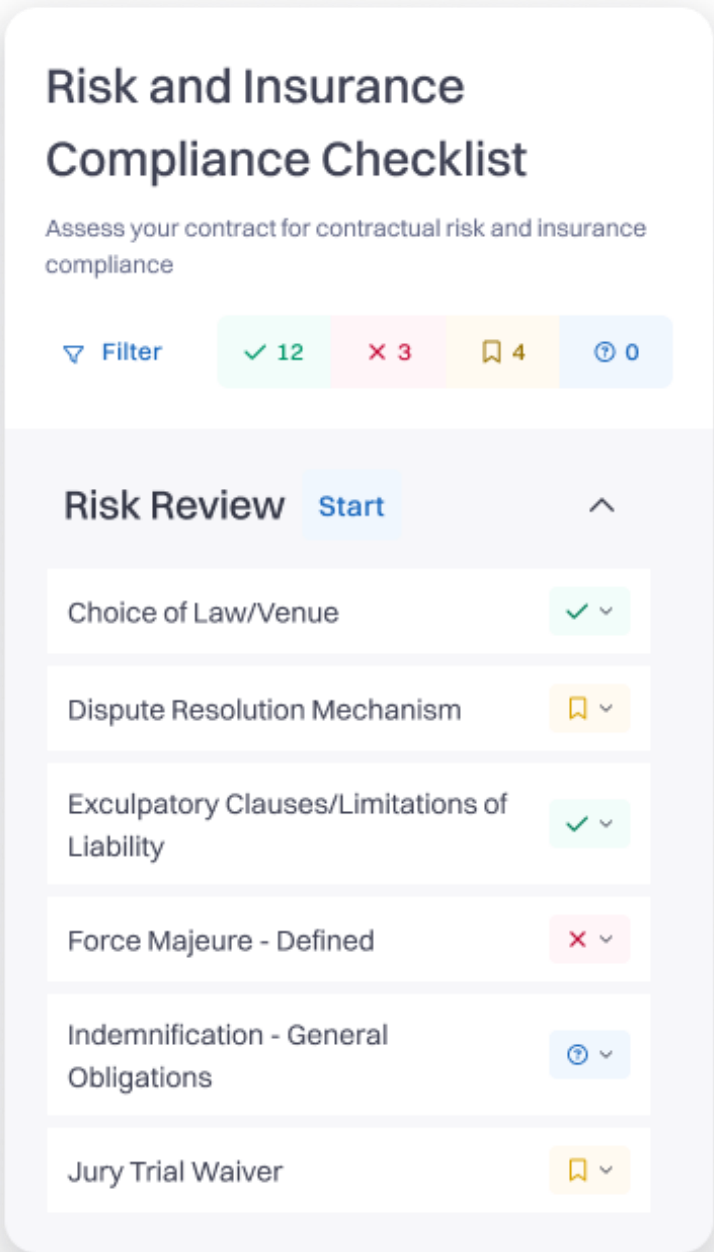
Execution to Closeout

- | Strict notice provisions require delay notices be perfect
- | New project team member not aware of this framework

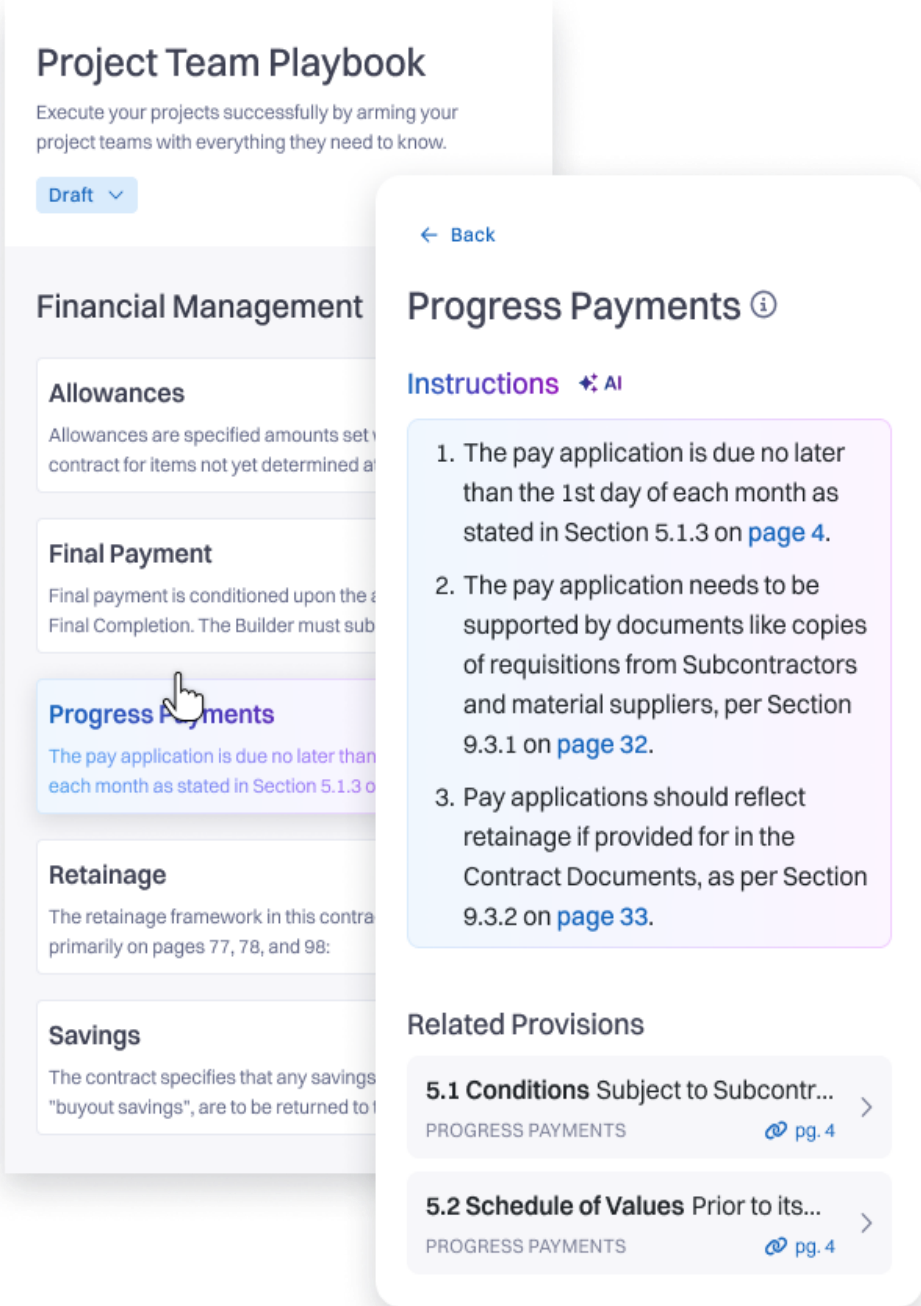
\$7M+ dispute & protracted litigation, because lack of notice... Developer & GC relationship ended.

Our value is simple and effective to prevent these avoidable disputes.

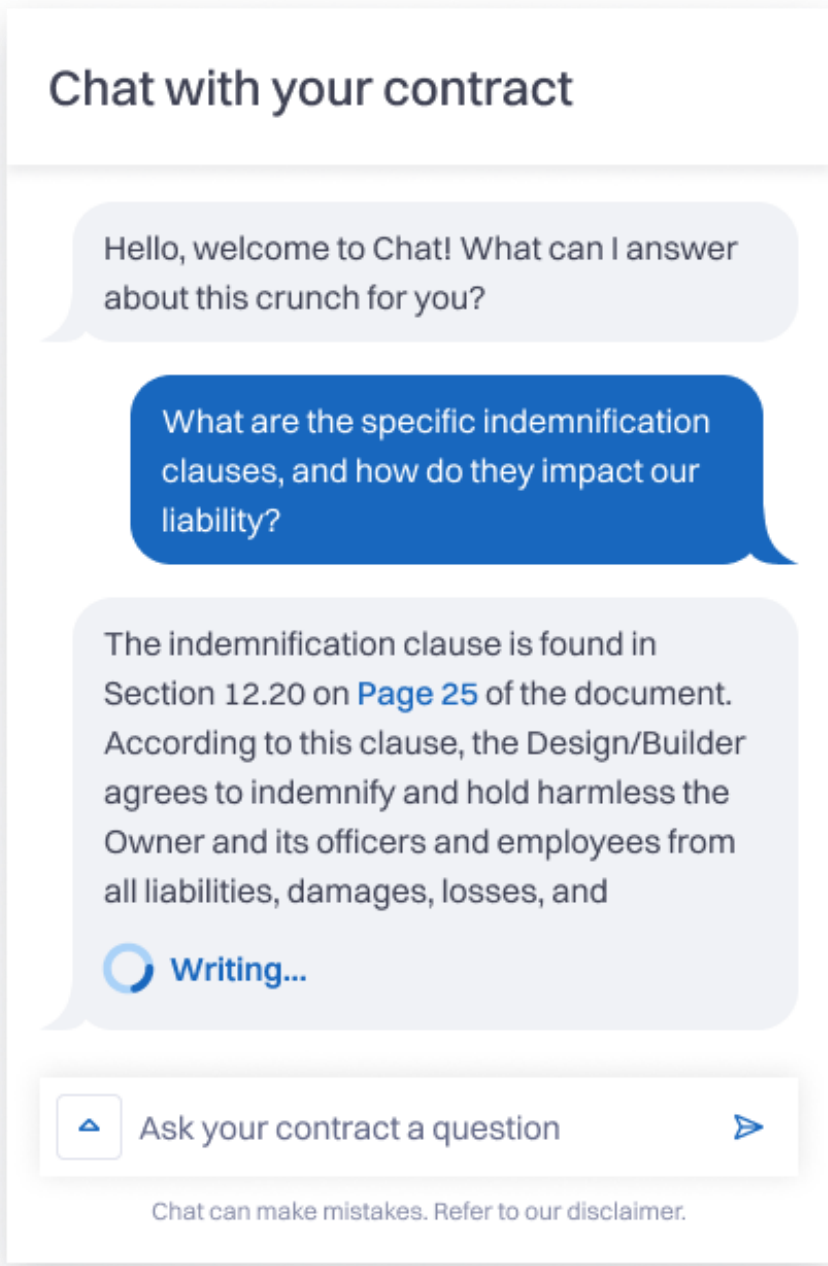
Review documents in seconds



Guide decisions with built-in best practices



Assist with on-the-job questions and tasks



Contractors of all types & sizes are resonating with our unique value and embedding us into their processes.

■ We use Document Crunch for everything from prime contracts, master subcontract agreements, master purchase orders to supplier agreements. The **efficiency and risk awareness** it provides are truly transformative.

Olivia Maddox, Risk Manager,
Marksmen GC

■ We **saved countless man hours** in dealing with versions, reading each one to see what's different and comparing all the comments and edits between them. Now, with everyone on Document Crunch, **we've cut our billable hours in half.**

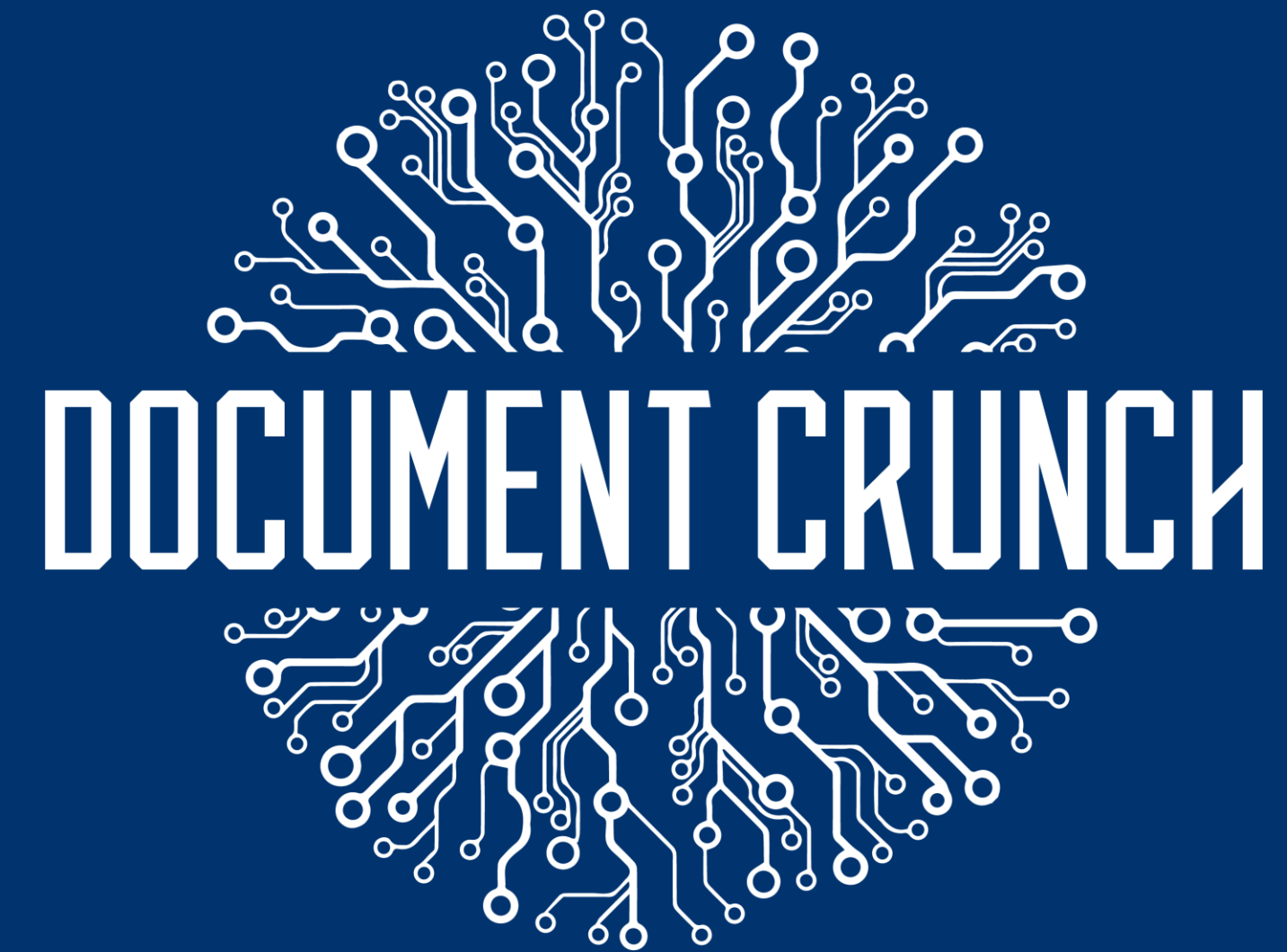
Terri Olsen, VP & CFO, OE
Construction

■ Document Crunch was a software that helped not only efficiently review but **effectively catch everything** we are looking for to allocate risk appropriately and now it's a tool not only for the risk team and lawyers, but also for our project teams.

Jeff Brannen, Chief Legal Officer,
Balfour Beatty

■ Document Crunch makes my life a lot easier. It reassures everybody that we're all on the same page and gives everybody the **confidence that the information is correct** and everybody knows where to find it. Every project should kick off with Document Crunch.

Sean Tierney, PM,
Commodore Builders



Questions?