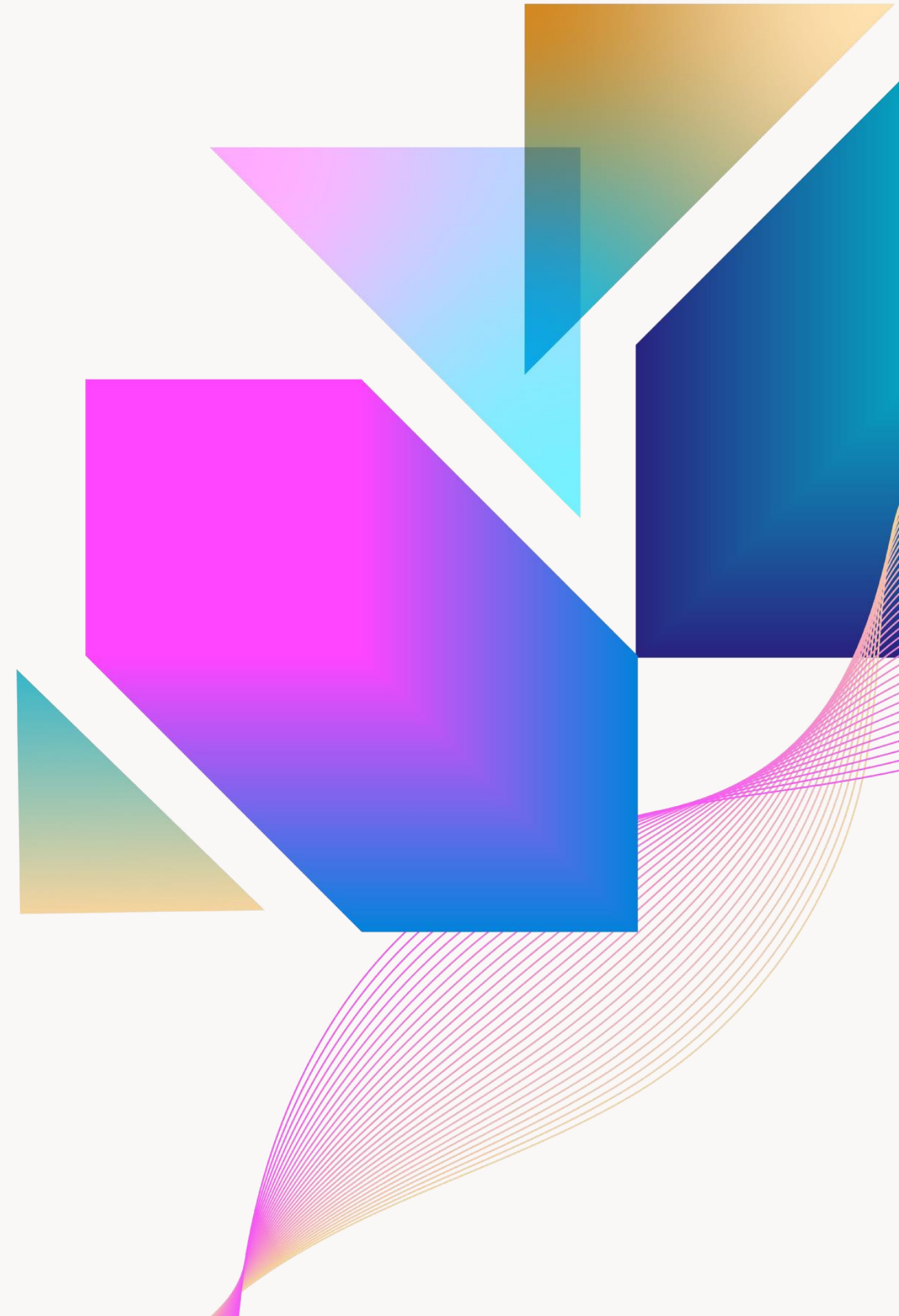




# Big Team, Smart Tools:

Lessons from supporting 1,000+ Users in 37 offices

Scott Mizsak



## Big Team – Smart Tools

Scott Mizzak has spent the last five years as a Sr. CAD Administrator (CAD Coordinator for Bolton & Menk Inc. Job duties include keeping all things Autodesk (Team of 5) and Bluebeam (Team of 1) up and running for the company. This entailed support calls, training and maintaining the company standards.

Prior to Bolton & Menk, Scott spent the previous 9 years as an Application Engineer at an Autodesk reseller where he was an Autodesk Certified Instructor as well as a Bluebeam Certified Instructor and Certified Technical Consultant.

Scott has spoken at Bluebeam XCON, Bluebeam Unbound, Autodesk University (7x), Midwest University (15+), ACEC-WI (4x) and several other regional conferences over the last 13 years



**Scott Mizzak**

**CAD Coordinator**  
**Bolton & Menk Inc**

# Agenda

## 01 Licensing

Transition to Named User Licensing

Onboarding 100+ New full-time users and 100+ Summer Interns each year

Challenge of assigning a license based on their role with the company

## 02 Standards

How do we get users to use the same tools

Training

## 03 Updates

What has work to make sure users are on the current version

# Licensing

## Transitioning to named user

### Who is not on Named User?

#### Process:

- Sent out an email to all users
  - Two Weeks prior to releasing Bluebeam Revu 21
  - Reminder email the day before the license was assigned
  - With a link to instruction for creating their account and software installation
- Created a Deployment and put it into Software Center (SCCM) with elevated permissions

#### What went wrong:

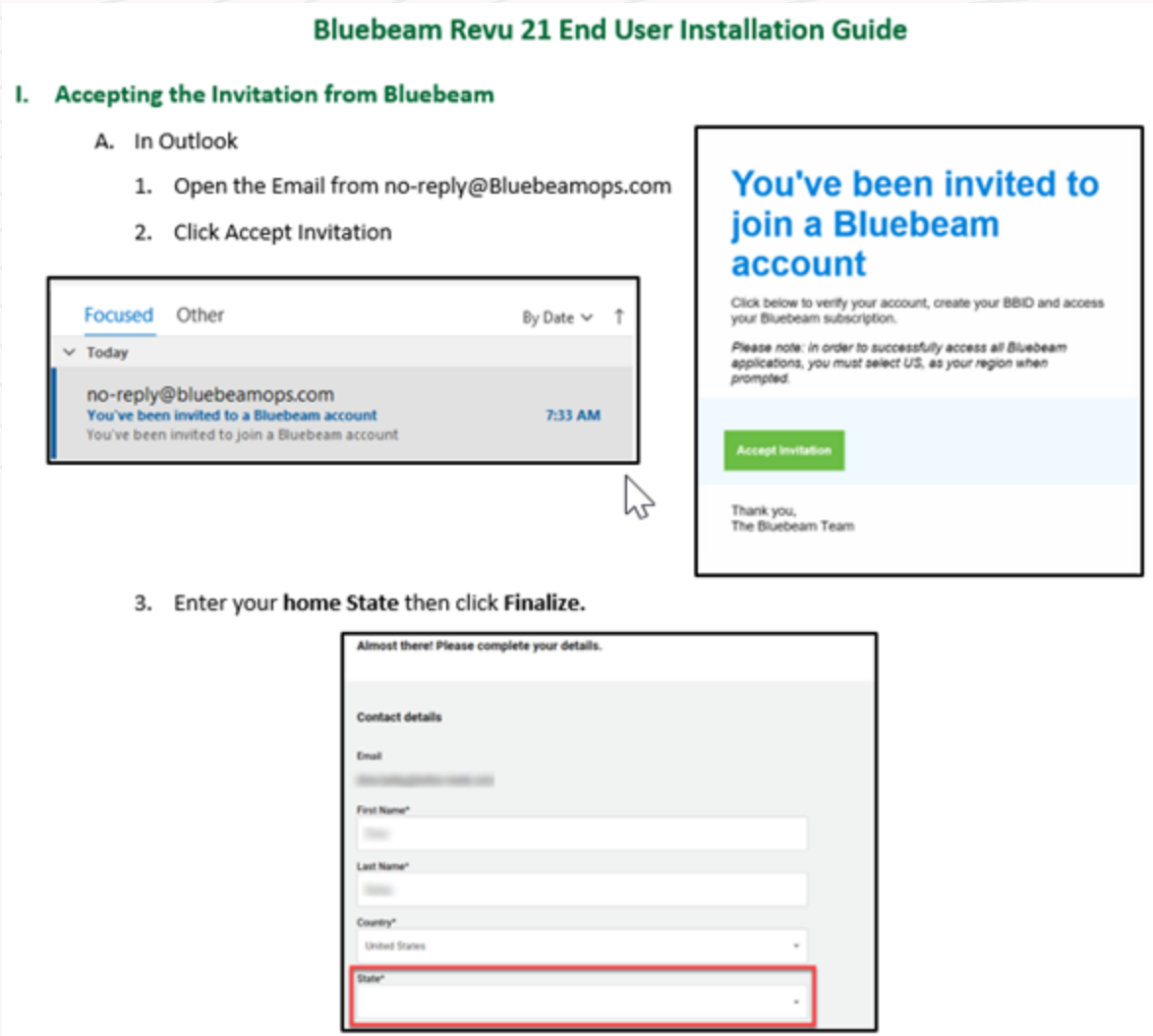
- Only 44% of the users actually opened the email
  - Means only 44% had the ability to click on the link ( $1000 \times .44 = 440$ )
  - Estimate that only 40% actually clicked on the link ( $440 \times .40 = 176$ )
- Had over 125 tickets thinking the email from [noreply@bluebeamops.com](mailto:noreply@bluebeamops.com) was phishing

# Licensing

## Transitioning to named user

**Solution:**

- Put the instruction in the body of the email with an additional link to the pdf
- Created a Deployment that would disable the Auto Update notification, load a preset Preference's, and disable the Welcome Screen

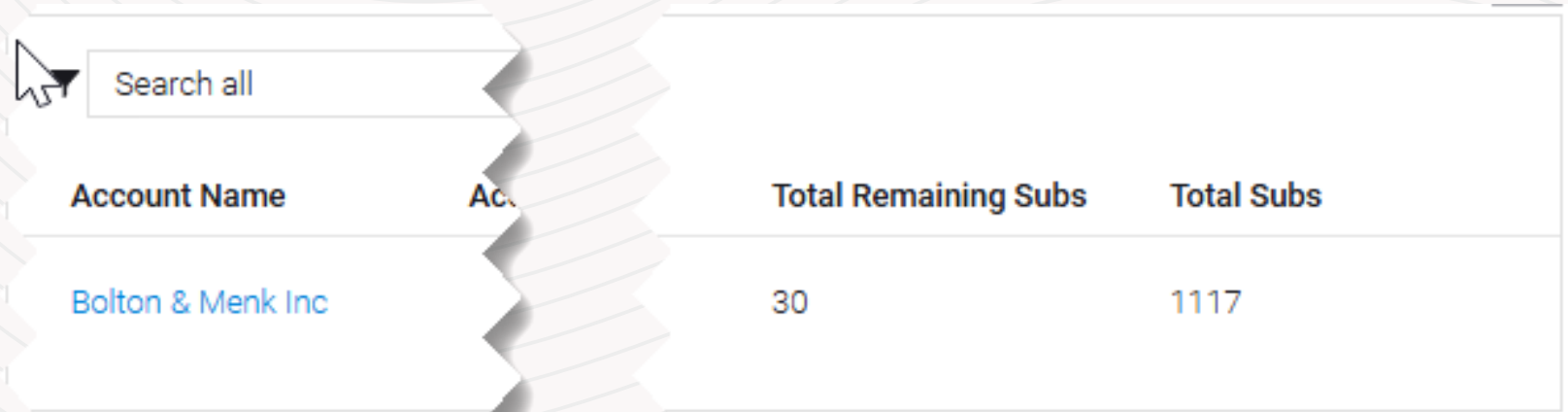


Property	Value
BB_AUTO_UPDATE	0
BB_DISABLEANALYTICS	1
BB_REVUPREFERENCES	W:\_PDF Management\Bluebeam Revu\Revu_21\Deployment 21_3\RevuPreferences.xml
DISABLE_WELCOME	1
ALLUSERS	1



# Licensing

100+ New Hires and 100+ Summer Interns every year



The screenshot shows a web application interface. At the top, there is a search bar with a magnifying glass icon and the text 'Search all'. Below the search bar is a table with two columns: 'Account Name' and 'Total Remaining Subs'. The first row of the table shows 'Bolton & Menk Inc' and the value '30'. The second row of the table shows 'Total Subs' and the value '1117'.

Account Name	Total Remaining Subs
Bolton & Menk Inc	30
Total Subs	1117

## Background:

- Average 2 new users every week and 120 new interns every summer
  - 289 in 2025 (Through July)
  - 268 in 2024
  - 170 in 2023

## Process:

- Less than 3 users per week – add users one at a time
  - The extra time is saved by not building a csv file to Bulk load
- More than 3 users per week- bulk load them

## Problem:

- The Bulk load process could not distinguish between an Intern license and the Complete version
- Users that were Deactivated (Interns).

# Licensing

100+ New Hires and 100+ Summer Interns every year

**Solution:**

- Left the license type blank for any Intern license
  - Had to manually assign the license for interns
  - But at least the rest of the data was entered.
- Had to Download the error report
  - Search for users who already existed but were deactivated
  - Assign them a license
  - Save their profile
  - Go back in and fill in their name

	isOrgAdm	isEndUser	Country	PreferredL	Phone	PhoneExt	MobilePho	ProductTi	ServerRegion	
N	FALSE	TRUE	US	English (US)				Core	US	
s	FALSE	TRUE	US	English (US)				Core	US	
S	FALSE	TRUE	US	English (US)				Core	US	
n	FALSE	TRUE	US	English (US)				Core	US	
to	FALSE	TRUE	US	English (US)				Core	US	
s	FALSE	TRUE	US	English (US)					US	
it	FALSE	TRUE	US	English (US)				Complete	US	
i	FALSE	TRUE	US	English (US)				Complete	US	
rl	FALSE	TRUE	US	English (US)				Complete	US	
a	FALSE	TRUE	US	English (US)				Complete	US	
a	FALSE	TRUE	US	English (US)				Complete	US	

# Licensing

What License is assigned based on the user's role

## **Background:**

- Bolton & Menk is a Full-Service Civil Engineering Firm
  - Job roles cover the full gambit from Technician to President
  - Bolton & Menk has Complete, Core, Basics and Complete-Intern licenses

## **Process:**

- Everyone is assigned a license on their first day.
- Project Manager and Admin Assistants get the Complete license

## **Problem:**

- Some users will not need a license
  - Adobe Creative Cloud users
  - Users that are full time outside
  - Users who deal with DOT's that mandate Adobe Pro (Yuck!)
- Upper management doesn't like paying for something that isn't being used.



# Licensing

What License is assigned based on the user's role

## **Solution:**

- Extract the user list from the Bluebeam Admin Portal every two weeks
  - Switch users to the Unpaid version if they did not accept the invitation after 2-3 weeks

## **Checklist:**

- Interns – 30% of our interns are Inspectors or GIS data collectors
  - Inside – Complete Intern
  - Outside – Unpaid
  - Chess match to see who is who
- Survey Department
  - Inside staff – Core
  - Outside staff – Basics/Unpaid
- Engineering Departments
  - Technicians – Core
  - PE's – Complete
- Administrative Staff – Complete
- Marketing Department – Uses Adobe Products

# Question

Do you have a variety of license types or just one?

Do you have employees that would require a specific license type?

# Standards

## How did I get everyone to use the same tools

### Background:

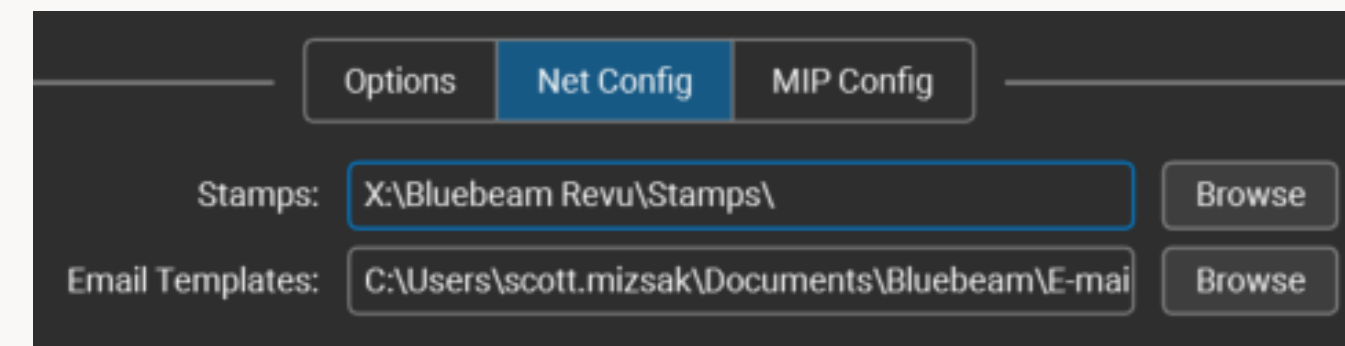
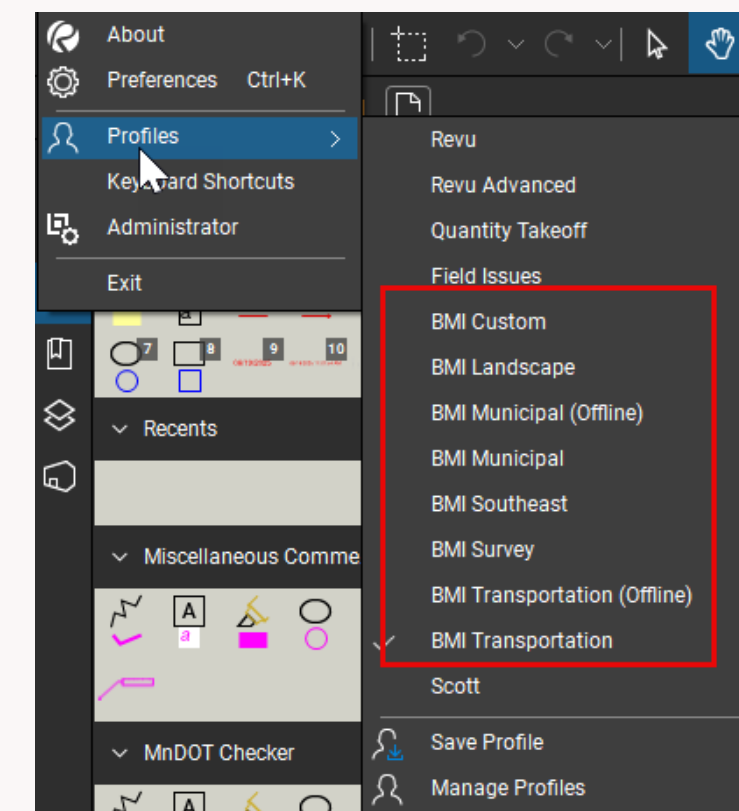
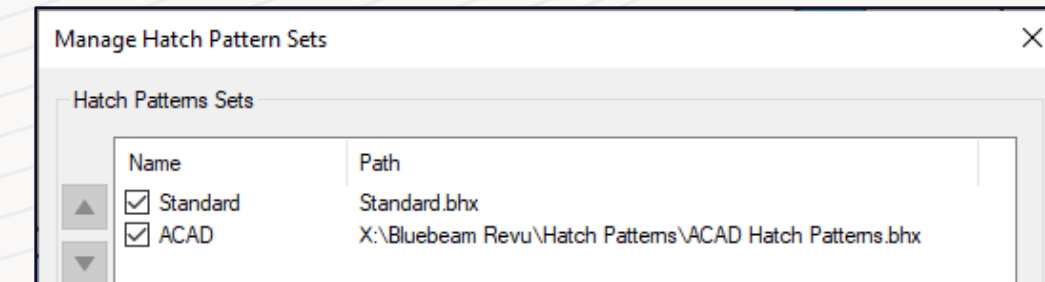
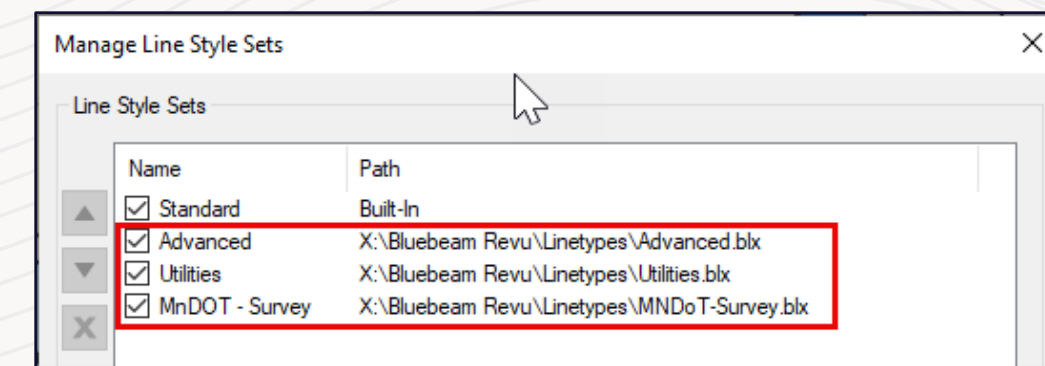
- Consistency is critical for any company to be successful
- Making sure everything looks the same, regardless of what office it came from
- Ensuring the same workflow is followed office to office

### Process:

- Stamp Folder is set to a network drive
- Created Custom Profiles for each discipline
- Created Custom Toolsets that were Added (Not Inserted) to each profile
- Custom Status Managers, Linetypes, and Hatches were also created
- A Custom Batch Routine was deployed to load everything after the install

### Problem:

- Users that did not use a Bolton & Menk profile
- Users that tried to edit the Toolsets (LOCK file)



# Standards

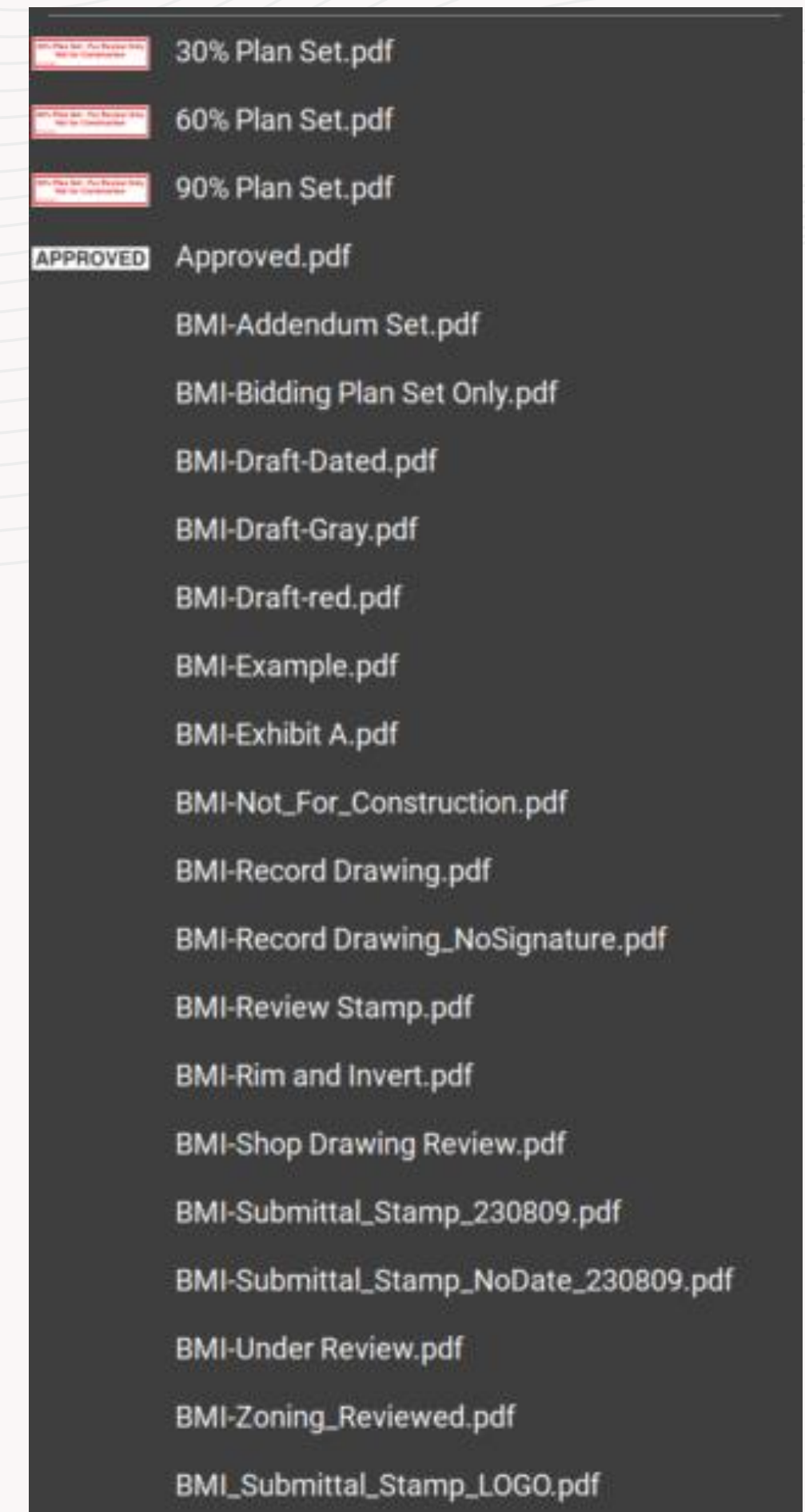
How did I get everyone to use the same tools

## Solution:

- Stamps on a network drive

## Why:

- Everyone uses the exact same stamp
  - Had 7 different versions of the exact same stamp prior
  - Committee in charge of the Go – No Go
- Discipline specific stamps can be added to a Toolset





# Standards

## Java Scripting

### Solution:

- Color is always better

### Why:

- Ability to track the status of the checklist
- Easier to review what still needs to be completed

Options

Item:

NS

Add

Export

NS

Item List:

C

IP

NA

NS

JavaScript Editor

Code

```
var f = event.target;
var fv = event.value;

if (fv == "C") {
  f.fillColor = color.green;
}
else if (fv == "IP") {
  f.fillColor = color.yellow;
}
else if (fv == "NS") {
  f.fillColor = color.red;
}
else if (fv == "X") {
  f.fillColor = color.white;
}
```

Two Guys and a Garage

Performance

BOLTON & MENK, INC.

Municipal Plan Review Checklist

BMI Project #:

Date:

Client:

Project Manager:

Project Name:

Plan Reviewer:

NS - Not Started

C - Complete

IP - In Progress

NA - Not Applicable

GENERAL PLAN REQUIREMENTS

NS Annotation Height Per CAD Manual

NS Annotation Orientation Per CAD Manual

NS Client Logo If Required

NS Client Name

NS Client Project Number If Required

NS Correct Office Address

NS Correct Spelling

NS Designed By / Drawn By / Checked By

NS Engineer Name, License #, and Signature Date

NS Licensed Professional Signature

NS North Arrow Up or to the Right

NS Project Name

NS Project Sheet Border

NS Revision Block Entries Per CAD Manual

NS Scale Bar Included / Verify Consistent Scale

NS Sheet Numbering Type (CSI Vs. Numeric)

NS Stationing uses Positive Values

G-1 STATEMENT OF ESTIMATED QUANTITIES

NS Bid Items are Current and Included

NS Item Numbering is Continuous

NS Sort Bid Items per Transport Item List if Required

NS Tabulation References are Correct

C-0 EXISTING CONDITIONS

NS \*Baseline Alignment & Stationing\*

NS Private Utilities (Quality Level On or Off)

NS Property Addresses

NS Right-of-Way, Easements, and Lot Lines

NS Sanitary and Storm Invert Information

NS Sewer, Water, Storm Utilities

NS Soil Boring Locations with Labels

NS Street Names

NS Surface Features – Trees, Landscaping, Walls, Etc.

NS Text Is Legible – No Overlap

C-0 REMOVALS

NS \*Baseline Alignment & Stationing\*

NS Clearing & Grubbing Callouts

NS Clearing & Grubbing Scope is Consistent with Proposed Construction and Utility Impacts

NS Concrete Curb, Walk and Driveway Removals

NS Grading & Construction/Project Limits

NS Note All Removals to be Done by Others

NS Note Utility Relocations to be Done by Others

NS Pavement Reclamation/Removal Hatch

NS Private Utilities (Quality Level On or Off)

NS Property Addresses

NS Removals Legend – Consistent with Plan

NS Right-of-Way, Easements, and Lot Lines

NS Sewer, Water, Storm Removals

NS Street Names

NS Text & Hatches are Legible – No Overlap

G-0 TITLE SHEET

NS Bid Location/Stockpile Site/Etc. If Required

NS Client Name

NS List of Major Contract Items

NS Project Date of Plan (Month/Year)

NS Project Datums and Benchmarks

NS Project Limits / Location Labeled on Map

NS Project Location (City, State)

NS Project Location Map Legend

NS Project Location Map with Scale & North Arrow

NS Project Title

NS Resource List - Verify

NS Sheet Index - Verify

NS Signature Block for Reviewing Agencies If Required

NS Total Sheet Number - Verify

NS List of Major Contract Items

G-0 LEGEND & GENERAL NOTES

NS Modified or Additional Legend Items if Required

NS Project Specific Notes If Required

NS Standard Legend Sheet

\* Note: On 25 scale plans, stationing shall not be abbreviated (15+00).  
On 50 scale plans, abbreviated stationing may be used when space is an issue (15).

Rev. 3/2021

Page 1 of 5

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UNBOUND



# Standards







## How did I get everyone to use the same tools

### Solution:

- Batch routine was updated to set a Bolton & Menk Profile
- Toolsets were built to look at a network drive so they would auto update
  - File location was lock and set to Read-Only
  - Updates made on a quarterly basis or as needed
- New Profiles were pushed with version updates
  - Off cycle as needed (Manual Process)
- Had to check for LOCK files every morning

```
@Echo Off
Echo "Installing custom Profiles, Hatches and Linework for BB Revu"
"C:\Program Files\Bluebeam Software\Bluebeam Revu\21\Revu\Revu.exe" /s /bpximport:"\\bolton-menk.com\drives\x\Bluebeam Revu\Profiles\BMI Custom.bpx"
/bpximport:"\\bolton-menk.com\drives\x\Bluebeam Revu\Profiles\BMI Landscape.bpx" /bpximport:"\\bolton-menk.com\drives\x\Bluebeam Revu\Profiles\BMI Municipal
(Offline).bpx" /bpximport:"\\bolton-menk.com\drives\x\Bluebeam Revu\Profiles\BMI Municipal.bpx" /bpximport:"\\bolton-menk.com\drives\x\Bluebeam
Revu\Profiles\BMI Southeast.bpx" /bpximport:"\\bolton-menk.com\drives\x\Bluebeam Revu\Profiles\BMI Survey.bpx" /bpximport:"\\bolton-menk.com\drives\x\Bluebeam
Revu\Profiles\BMI Transportation (Offline).bpx" /bpximport:"\\bolton-menk.com\drives\x\Bluebeam Revu\Profiles\BMI Transportation.bpx" /bpxactive:"BMI
Custom.bpx"/bhxadd:"\\bolton-menk.com\drives\x\Bluebeam Revu\Hatch Patterns\ACAD Hatch Patterns.bhx" /blxadd:"\\bolton-menk.com\drives\x\Bluebeam
Revu\Linetypes\Advanced.blx"/blxadd:"\\bolton-menk.com\drives\x\Bluebeam Revu\Linetypes\MNDoT-Survey.blx"/blxadd:"\\bolton-menk.com\drives\x\Bluebeam
Revu\Linetypes\Utilities.blx"

reg import "%~dp0\bb21regset.reg"
cls
echo off
echo "Bluebeam Revu 21 Post Installs have completed"
pause
```

	BMI-Landscape Markups.btx	5/22/2024 12:40 PM	Bluebeam Revu To...	24 KB
	BMI-Landscape Symbols.btx	8/8/2022 12:17 PM	Bluebeam Revu To...	406 KB
	BMI-Landscape Utilities.btx	8/9/2022 7:28 AM	Bluebeam Revu To...	8 KB
	BMI-Low Salt.btx	2/20/2025 2:28 PM	Bluebeam Revu To...	1,703 KB
	BMI-Redline-Sanitary.btx	6/27/2023 10:10 AM	Bluebeam Revu To...	13 KB
	BMI-Redline-Storm.btx	6/27/2023 10:09 AM	Bluebeam Revu To...	19 KB

# Question

Who uses Deployments to install Bluebeam Revu?  
Do you have custom content

# Standards

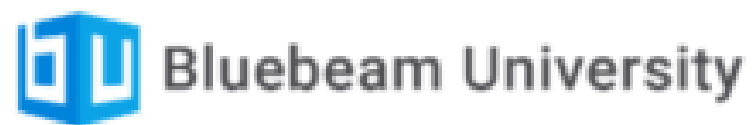
## Training

### Background:

- With over 1,200 users now, training can be difficult

### Options:

- Bluebeam University
- Eagle Point (Pinnacle)
- Recorded training on our Intranet Page
  - Bluebeam Revu Basics
  - Studio Session – Studio Projects
- White papers on our Intranet Page
- In-person training when office visits are done (1 hr. typically)



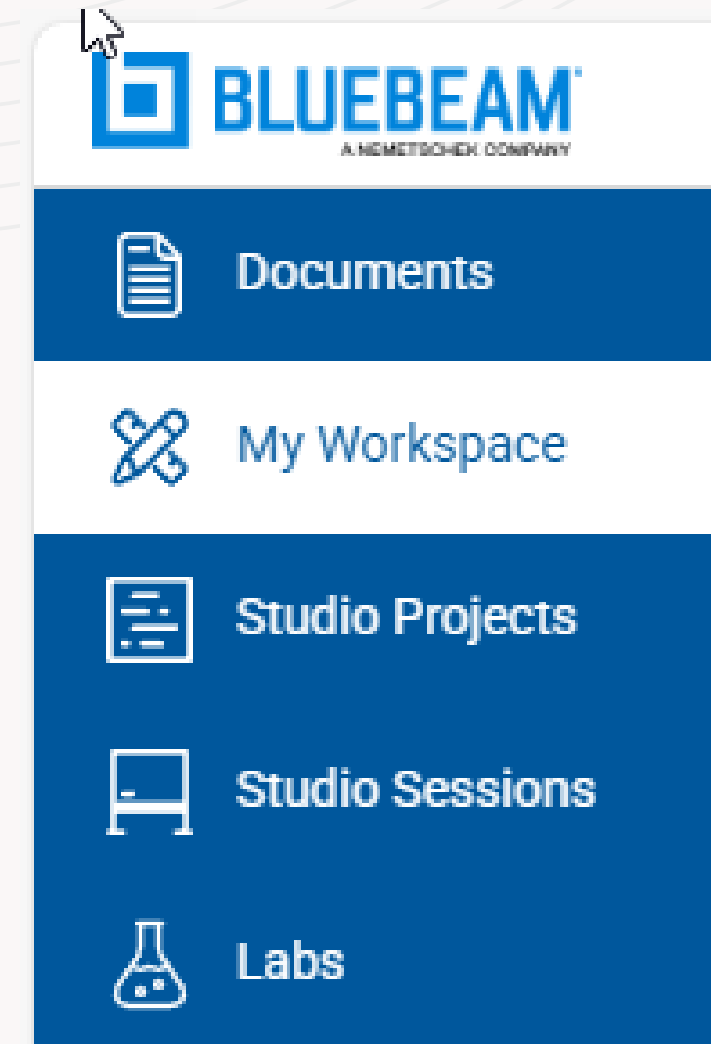
**Bluebeam Revu  
Resources**

# Training

Transitioning from Revu for the iPad to Bluebeam Cloud

## Functionality:

Studio Projects  
Studio Sessions  
Measurements  
Punchlists



# Updates

What has worked to keep users on the current version

## Problem:

- Remember when we said only 176 out of 1000 people opened the link in the email

## Solution:

- Through the Preferences - a Startup PDF is opened at launch
  - Now they are forced to see any news that I want to post about.

**Bluebeam News and Updates**

Bluebeam Revu 21.3 is available for download via Software Center - [Installation Instructions](#)

**New Features:**

1. Dark Mode
2. Faster access to inviting users to a Studio Session
3. Hot Keys for setting Markup Status

**Bluebeam Tips and Tricks**

**Do not use Stamps for your Signature** [Link](#)

**Slow Printing:** In the Printer Dialog Box > Advanced > Set the Print Engine to Image Only

**Lost the ability to markup a PDF:** Sign out and sign back in

**Studio Session**  
Please invite Bolton & Menk employees to Studio Sessions with their <firstname>.<lastname> email address. This will reduce the number of times users will need to log into Bluebeam Studio. Here is link on how to switch users from their old email address to their new one - [Link](#)

**PERFORMANCE**



# Updates

What has worked to keep users on the current version

## Startup.pdf:

- Bluebeam News & Updates
  - Current Version
  - Beta Testing of version
  - New Features
- Bluebeam Tips & Tricks
  - Troubleshooting
  - How to use uncommon command
  - Proper workflow for Bolton & Menk
- Links to all three training sites
  - Bluebeam University
  - Pinnacle Series
  - Bolton & Menk Intranet page

**Bluebeam Revu Resources**

CAD and Production Support

Pinnacle Series

Bluebeam University

**Bluebeam News and Updates**

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**PERFORMANCE**

PERFORMANCE

## Problems:

- User are now complaining that they have to close the Startup.pdf

# Updates

What has worked to keep users on the current version

**Problem with Software Updates:**

- Users do not have Admin rights to install software on their machine

**Solution:**

- Place the install files in Software Center (SCCM) with elevated privileges.
  - Install at their convenience.
- Turned off the Auto Update Notification

Property	Value
BB_AUTO_UPDATE	0
BB_DISABLEANALYTICS	1
BB_REVUPREFERENCES	W:\_PDF Management\Bluebeam Revu\Revu_21\Deployment 21_3\RevuPreferences.xml
DISABLE_WELCOME	1
ALLUSERS	1

# Question

What is your opinion of pushing updates silently in the background

- 1: All for it**
- 2: Depends on what it is**
- 3: Absolutely not, get to much grieve from the users**

# Wishlist

## What features I would love to see Bluebeam to release

- 1: Distinguish between the **Complete** and **Complete Intern** License with Bulk Loading
- 2: Automatically reactivate a user during the load process  
Do not delete their First and Last name
- 3: Ability to drop in a block with a leader

## What features would you love to see Bluebeam to release?

1:

2:

3:

# Final Tip of the Class

Utilize your Sales Rep and your Customer Success Manager

- 1: Thank you to **Justin Kilner (Sales)**  
and his predecessors for being able to have a quick turn around time on new seats
- 2: Thank you to **Jessica Haffner (CSM)**  
for keeping us up to date on new features and assisting with any issues we run into.



# Conclusion

## Recap of what has worked

### **Setup:**

- Email everyone two weeks prior to major releases and updates
- Create a living document that is in the email as a link
- Create a Deployment to customize the settings of Revu

### **Assigning Licenses:**

- Use the Bulk Load when there is more than 3 new users
  - Leave the license type blank when they get an Intern License.
  - Assign the license based on the department

### **Standards:**

- Create custom Profiles
- Create custom Toolsets that are “Added”
- Create custom Status Managers

### **Updates:**

- Create a pdf to load when Revu is Launched.
  - Can't trust that users will read an email.
  - Base the Tips and Tricks off the previous 2 months of support tickets

# QUESTIONS

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